



Soaring Demand for Construction Workers

By Mary Scott Nabers

Demand for construction projects is at an all-time high in the US. But, construction firms cannot respond aggressively because of the lack of skilled workers. With no relief in sight, there is great angst!

Spending on new construction surpassed \$1.2 trillion in 2017 and is on pace to be even higher in 2018. This increased demand is causing headaches for firms trying to maintain a skilled and experienced workforce. The construction workforce has significantly dwindled and the labor pool is graying. Currently, the average age of a skilled construction worker in the US is about fifty years.

The Associated General Contractors (AGC) indicates that forty-five states and the District of Columbia added construction jobs over the past year. And, the number of new job openings is escalating weekly. The bad news is that eighty percent of US construction firms are unable to find enough qualified construction workers to fill the jobs already posted. The AGC is now calling on federal officials

to double the federal government's investment in career and technical education over the next five years.

The construction labor shortage is already impacting government significantly. Construction projects may be delayed indefinitely. If that happens, existing infrastructure will continue to deteriorate and maintenance costs for new facilities will escalate. Taxpayers will ultimately see higher costs because of this.

To help address the labor shortage, long-shuttered shop and vocational classes in public schools may be resurrected and an anticipated uptick will likely impact construction management programs on community college campuses. Construction industry executives hope to change the mindset that a college degree is a "must" for good-paying jobs. They want young men and women to realize that college is not the only option.

The AGC message is that in the time it takes to earn a college degree, an individual participating in vocational programs or apprenticeships promoted by the construction industry can go directly into high-paying jobs with an abundance of opportunities for career advancement.



Oregon construction firms have worked closely with state legislators in recent years to get \$10 million to \$20 million in state funds dedicated to vocational, technical and shop classes in public schools. That has allowed construction to begin a promising

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Sub-Bid Requests

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THE PORT AUTHORITY OF NY & NJ
REQUEST FOR PRE-QUALIFICATIONS

Sealed pre-qualification responses for the following contract(s) will be accepted at the address indicated below until **2:00 pm** on the due date indicated. **Send bids to:** The Port Authority of NJ & NJ, Attn: Bid/RFP custodian procurement department, 4 world trade center, 150 Greenwich Street, 21st Floor, New York, NY 10007.

SOLICITATION #: 55570

TITLE: Request for Pre-Qualifications (RFPQ) to Generate a Pool of Qualified Vendors for Receipt of The Port Authority Of New York and New Jersey's Information Technology Managed Services Provider Solicitation.

DESCRIPTION: The Port Authority is seeking to prequalify firms to provide IT Managed Services for end-user, desktop, server and storage, database, and cloud support, as well as recommending and implementing a cloud-based IT Service Management (ITSM) solution to be used as the backbone for all required services.

RFPQ DUE DATE: 1/10/2019

The Port Authority of New York and New Jersey (Port Authority), in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d to 2000d-4) and the Regulations, hereby notifies all bidders that it will affirmatively ensure that any contract entered into pursuant to this advertisement, disadvantaged business enterprises will be afforded full and fair opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

Additionally, all bidders (including proposers, and respondents, as applicable) are notified that the Port Authority will ensure that, with respect to any contract/agreement entered into pursuant to this advertisement, disadvantaged business enterprises, minority business enterprises and woman-owned business enterprises, as applicable, will be afforded full and fair opportunity to submit bids, proposals and responses, as applicable, in response to this invitation, and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

This document is available on-line at <http://www.panynj.gov/business-opportunities/bid-proposal-advertisements.html?tabnum=5>. Addenda to the RFPQ, if any, will be posted at this website. Monitor the advertisement on the website to ensure your awareness of any changes. If you have any technical problems accessing the documents online, email us ataskforbids@panynj.gov or call us at (212) 435-4600 for assistance.

A VALID PHOTO ID IS REQUIRED TO GAIN ACCESS INTO THE BUILDING, IF YOU ARE HAND DELIVERING AND/OR ATTENDING THE BID OPENING.

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LENLEASE TURNER
 A Joint Venture

Lendlease Turner Joint Venture is seeking MWBE & SDVOB firms for subcontracting opportunities on the

Jacob K. Javits Convention Center Expansion Project

Owner: New York Convention Center Operating Corporation (New York, NY)

The Lendlease Turner Joint Venture (LLTVJ) will construct 1.2 million additional square feet of space expanding the nation's busiest convention center. The LLTVJ team is reaching out to New York State certified MWBE-SDVOB firms to cultivate significant participation on the project.

How To Get Involved:
 LLTVJ@moderntimesinc.com issues Notice of Interest (NOI) emails to all Lendlease Turner registered vendors notifying them of upcoming 1st tier opportunities on the project. Firms respond by clicking through the NOI to the opportunities that match scopes of work they perform.

To Register as a Vendor with Lendlease Turner JV:
 Note : All NYS Empire State Development certified MWBE/SDVOB vendors are already registered with LLTVJ. Please contact us if your firm is not currently receiving LLTVJ Notices of Interest by sending a note to: LLTVJ@moderntimesinc.com

Get or Update Your Empire State Development MWBE & SDVOB Certificate:
 LLTVJ seeks Empire State Development certified firms for every 1st Tier Subcontract Opportunity.

Seeking to be certified or re-certified? Visit <https://esd.ny.gov/mwbe-new-certification> to learn more about eligibility, requirements, and how to get started.
Have a question about certification?
 Call the Empire State Development MWBE Hotline: (212) 803-2414

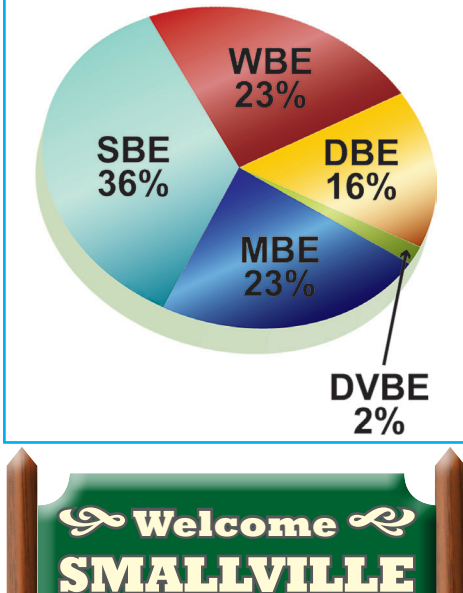
To get in touch, please contact: LLTVJ@MODERTIMESINC.COM

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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED MWBE AND SDVOB SUBCONTRACTORS/VENDORS FOR THE FOLLOWING JOBS
Reconstruction and Improvement of Rikers Island North and South Pumping Stations
 NYC DEP Contract No. PS-RI-N&S (NYS MWBE)
 Bid Date: December 20, 2018

Line Structural Component Repair Program—Canarsie Line
 MTA NYCT Contract No. C-48719 (NYS MWBE, SDVOB)
 Bid Date: December 18, 2018

PS-RI-N&S, Reconstruction and Improvement of Rikers Island North and South Pumping Stations (NYS MWBE):
Description of Project: This project includes several items of work to reconstruct and improve the Rikers Island North and South Pumping Stations. These include but are not limited to structural demolition, excavation, SOE, concrete, structural modifications, mechanical, electrical, instrumentation and controls, and minor architectural work.

C-48719, Line Structural Component Repair Program—Canarsie Line (NYS MWBE, SDVOB):
Description of Project: This project is to repair the structural steel and concrete defects in the subway tunnel between First Avenue Station and Eighth Avenue Station in Manhattan. Additional station component repairs for Sixth Avenue Station, Canarsie Line, in the Borough of Manhattan are also included.

Many bidding opportunities available.

If you are interested in bidding on these projects, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

SKANSKA
 SKANSKA KOCH INC.

IS SOLICITING BIDS FROM MWBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
Main Span Upper Level Structural Steel Rehabilitation (Phase II) and Appurtenance
 George Washington Bridge between New York and New Jersey
 PANYNJ Contract No: GWB-244.260
 Bid Date: January 10, 2019

Subcontracting opportunities include but are not limited to Asphalt, Concrete, Demolition, Barrier, Field Office, CPM Scheduling, Electrical, Lead and Asbestos Abatement, Civil General Contracting, Construction Engineering, Dumpster, Fencing, Fuel, Haul and Dispose, Miscellaneous Metals, MPT, Office Trailer Fit Out, Painting, Signs, Structural Steel, Surveying, and Trucking. Please see contract documents for further opportunities.

Interested firms please contact john.papagiannakis@skanska.com • EOE/M/F/Vet/Disabled

SKANSKA
 SKANSKA KOCH INC.

IS SOLICITING BIDS FROM SBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH THE NEW JERSEY SMALL BUSINESS ENTERPRISE PROGRAM
Rehabilitation of New Jersey Turnpike Passaic River Bridges Structures
 Numbers W107.87 and E107.88
 New Jersey Turnpike Authority Contract No: T100.436
 Bid Date: January 11, 2019

Subcontracting opportunities include but are not limited to Concrete, Demolition, Barrier, Field Office, CPM Scheduling, Electrical, Lead and Asbestos Abatement, Civil General Contracting, Construction Engineering, Dumpster, Fencing, Fuel, Haul and Dispose, Miscellaneous Metals, MPT, Office Trailer Fit Out, Painting, Signs, Structural Steel, Surveying, and Trucking. Please see contract documents for further opportunities.

Interested firms please contact john.papagiannakis@skanska.com • EOE/M/F/Vet/Disabled

AB American Bridge
 AMERICAN BRIDGE COMPANY

IS SOLICITING BIDS FROM MWBE AND SDVOB SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH THE NEW YORK STATE CONTRACT SYSTEM
Miscellaneous Repairs to the Bronx-Whitestone Bridge Suspended Spans and Approaches
 MTA Bridges and Tunnels Contract No: BW-14 Phase II
 Bid Date: January 18, 2019

The work to be performed may include but is not limited to: furnishing all labor, material, and equipment necessary for the following: median barrier extension installation on the suspended spans; upgrade the fire standpipe hose connections on the suspended spans; rehabilitation of the wind pins at the towers; repair to lower lateral gusset plate at the Bronx Tower; repairs to bearing plates at the approaches; repair tower electrical conduits at lamp posts on suspended spans; refurbishment of tower deteriorated electrical panels; repair of traveler track beam; replacement of stringer bearings; repair to fairing gratings; replace drainage pipe at towers lower struts; and electrical conduit restoration at spans 12 and 13 (two locations); incidental lead abatement; and maintenance and protection of traffic.

Please contact Brandon Rosado at brosado@americanbridge.net or 201-592-1217 for plans and specifications.

American Bridge Company is an Equal Opportunity Employer

NORTHEAST EVENTS FOR YOUR BUSINESS

2018

8(a) Business Development Program—Is Your Business SBA Certified?
 Thursday, December 20, 2018, 10:00 am–11:30 am
 Thomas P. O'Neill Jr. Federal Building, 11 Causeway Street, Room 265, Boston, MA
 Main Sponsor(s): US Small Business Administration
 Contact: Pauline Swanson, 617-565-5564, pauline.swanson@sba.gov
 Fee: Free; registration required
 Government agencies reserve contracts for small businesses that are certified in the SBA's contracting programs. This free workshop will discuss various program benefits. Learn about how to: compete for set-aside contracts in the program; get a Business Opportunity Specialist to help navigate federal contracting; form joint ventures with established businesses through a mentor-protégé program; receive management and technical assistance, including business training, counseling, marketing assistance, and high level executive development. Learn more by joining this or other upcoming workshops.

How SBA Can Help You Start or Grow Your Small Business and How to Register Your Business Online
 Thursday, January 3, 2019, 9:00 am–10:30 am
 New Hampshire Secretary of State's Office, 25 Capital Street, Third Floor, Concord, NH
 Main Sponsor(s): US Small Business Administration, New Hampshire Secretary of State Corporation Division
 Contact: Miguel Morales, 603-225-1601, miguel.morales@sba.gov
 Fee: Free; registration required
 Join us in the capital city and hear from a Small Business Administration representative about the technical and financial resources available to help you start and grow your small business. The New Hampshire Secretary of State Corporation Division will walk you through registering a business online. This FREE workshop is held on the first Thursday of every month from 9:00 am to 10:30 am.

Selling to the Government, 8A, Hubzone, and WOSB Certification
 Thursday, January 17, 2019, 10:00 am–12:00 pm
 Minority Business Development Agency Manhattan Business Center, 48 Wall Street, New York, NY
 Main Sponsor(s): US Small Business Administration, US Minority Business Development Agency, Business Outreach Center Network
 Contact: Women's Business Center, 718-624-9115, wbc@bcnet.org
 Fee: Free; registration required
 The federal government spends \$500 billion per year on goods and services. Does your company capture any of this business? This seminar is geared toward assisting socially and economically disadvantaged businesses, as well as small businesses located in Historically Underutilized Business (HUB) zones and those defined as Woman-Owned Small Businesses (WOSBs). Participants will better understand how to position themselves to do business with the federal government. Learn about the certification process and how your business can benefit. The US Small Business Administration and the Minority Business Development Agency are agencies of the federal government.